

FOR IMMEDIATE RELEASE

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## **Ascensus' Total Benefit Communications Sees Revenue Rise by Nearly 40%**

**Dresher, Pennsylvania – March 6, 2008** – Ascensus (formerly BISYS Retirement Services), the nation's largest independent administrator and recordkeeper for small- and mid-sized retirement plans, reported record-breaking performance in 2007 for Total Benefit Communications (TBC), a division of Ascensus since it was acquired in 2006. Last year alone, TBC saw close to 40% growth in both revenue and enrollment meetings held, and their national network of consultants grew by more than 60%.

TBC provides employee benefit firms and financial advisors with participant enrollment support via onsite meetings offered in more than 20 languages. In addition to these core capabilities, the company translates benefit documents and offers staffing assistance for benefit fairs and teleconferences.

"Studies show that plans offering enrollment meetings have consistently higher participation," says Kimberly Sexton, Vice President of Total Benefit Communications. "With our substantial growth in 2007 and a 99% satisfaction rate from advisors, TBC is better positioned to provide increased local support to companies throughout the country. This means we will be able to help even more employees prepare for a secure financial future—which is our definition of a success story."

"Even with the growing popularity of auto enrollment among plan sponsors, there remains a segment of employees who benefit from face-to-face meetings and the local support TBC offers," said Bob Guillocheau, President of Ascensus. "TBC allows Ascensus to deliver customized solutions to retirement plan clients that address the unique demographics of their employee population."

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## PRESS RELEASE

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### **About Ascensus**

With more than thirty years of industry experience, Ascensus provides high-quality solutions for every segment of the retirement marketplace. As the nation's largest independent administrator and recordkeeper for small- and mid-sized retirement plans, Ascensus services over 26,000 defined contribution plans and nearly 1.5 million employees, with more than \$33 billion in assets under administration. The company's programs are built upon a comprehensive investment platform and are tailored to support the needs of institutional retirement plan providers, financial advisors and their clients. Core offerings encompass every component of a sophisticated retirement infrastructure, including administration, recordkeeping, ERISA consulting, compliance and sales support, trust and custody services, training and documentation. To learn more, visit [www.ascensus.com](http://www.ascensus.com).

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